

D'VILLA REST INN CONTACTS

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**D'VILLA
REST INN**

COMPANY PROFILE

OUR STORY

At young age, my dream was to see myself owning an estate. The process which I was shown to follow was as follows:-

Procure pieces of land in various parts of the country, put up some houses for renting out, and also own a lodge or hotel. I was to have some family members employed on estate management positions. Further more, I saw myself owning and residing at the farm where I was producing and supplying fellow country men with agricultural products.

It was in 1983 which was not long after my first appointment in the public service that I bought a small house (3 rooms) from my employer being Lobatse Town Council. Although the structure appeared to be small, I strongly believed that this was a rare opportunity which I needed to thank my Creator for.

As if that was not enough, in the early 1990s, the ministry of Local Government and Housing issued an advertisement on the sale of residential plots (state land) around the country. I applied for a plot in Gaborone and got allocated in 2009, which was almost 20 years of waiting.

After being allocated, I engaged someone to draw a double storey plan for me. I was intending to put up a commercial guesthouse. I approached Gaborone City Council for advise on the issue. It however, came out that for the plot to qualify for that purpose, its proximity from the road reserve had to be a minimum of 18 meters.

My plot on the other hand was only 15 meters away, which rendered it not qualify for the intended purpose. I therefore decided to continue with the project, but instead use it as a domestic guesthouse as the restrictions does not apply to the latter.



Fortunately in or around 2016, the government relaxed its policy and reduced the road reserve requirement to 12 meters. I then registered a company by the name of D' villa Rest Inn (Pty) Ltd and also applied for the change of land use. This was granted in 2017 after modification of the plan. It is worth mentioning that the construction process started in 2012 and completed in 2022. This translates to ten years of determination, hard work and compromise. As the saying goes, where there is a will, there is a way.



OUR PURPOSE

Provide temporary Lodging facility in Gaborone.

- D' villa Rest Inn intends to provide a serene setting for its guests to enjoy the many splendors it brings with.
- Each client will be treated with the kind of attention that is reserved for the family.
- Our aim is to usher our clients into a world of luxury and rest upon arrival.

The facility provides and ensures the following:-

- First class Lodging service.
- Indoor & outdoor entertainment facility, and deco for small events.
- Transport service from and to the airport.
- Fresh and quality meals.
- Each client receives a service worthy of a king.
- Retain our guests to ensure repeat bookings and referrals.

TARGET MARKET

- Young, elderly
- Institution, public and private
- Tourists – local and international

DIRECTORS & SHAREHOLDERS BACKGROUND

D' villa Rest Inn is a 100% citizen and sole proprietary undertaking. The director does not only hold a BA in Accounting and Public Administration, she has also been actively involved as a member and participated in a number of community set ups, institutions such as; church, womens' social clubs, WDC etc, where she held the position of chairperson, secretary and Treasurer respectively.

PRODUCT RANGE

List of products the company will be offering have already been listed under our purpose.

D' villa Rest Inn is located not too far from the airport, this can be a convenience to our tourist clients or Batswana travelling out of the country and looking for affordable place to stay closer to the airport. The facility has a 24/7 WI-FI services for our clients, to allow them browse the internet and get some work done.



COMPLIANCE STATUS & LOCATION OF THE GUEST HOUSE

The facility assumed its operation in May 2022 after fulfilling the following requirement:-

- Company registration
- Occupation certificate
- Trade licensing

D' villa Rest Inn is a beautiful facility that sits almost along the Airport main road in Block10, which gives the business an advantage to be seen by travelers and potential guests travelling along Airport road. Adjacent to this location is the Airport Junction Mall and Block8 location.

PROJECT BENEFIT

The project is not only going to benefit the owners but the community as well, in the following ways for example:-

The unemployed youth that better fit the requirement of the workforce needed at the guest house have been employed. This does not only enable them feed themselves, but their families as well.

VALUE CHAIN

We have got into agreement with some business under takers to supply us with some material needed for the facility. We are in the process of building contract with our neighbouring hotels for guest referrals when they are fully booked.

- Agreement with restaurants in the Airport Junction Mall to have their menus easily accessible to our clients for quick dine in meals and deliveries.
- Agreement with small business entities to supply items such as vegetables, poultry products, dairy products, laundry services etc.

